



Kemistar Corporation Limited

INVESTOR PRESENTATION
Q3 FY 2022 RESULTS





Disclaimer

This presentation has been prepared by Kemistar Corporation Limited (the “Company”/”we”/”our”) and is general background information about the Company’s activities at the date of this presentation. This is solely for information purpose and do not constitute any advice or a recommendation to investors or potential investors in respect of the holding, purchasing or selling of securities or other financial instruments and does not take into account any investor’s particular objectives.

The document contains certain words and statements which create an expressions that are “forward-looking statements” like hope, believe, future growth etc. These statements are not guarantees of future performance and undue reliance should not be placed on them. Actual results may differ materially from any projections of future performance or result expressed or implied by such forward-looking statements due to certain risks or uncertainties, changes in the market, policy changes, volatility of income etc. As a result, actual future gains, losses or impact on net income could materially differ from those that have been estimated.

The Company may, make additional written and oral forward-looking statements, including statements contained in the Company’s filings with SEBI and the Stock Exchanges and reports to shareholders as and when required. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company, to reflect events or circumstances after the date thereof.



Company Profile

- The company is into the business of Colors, Agro Chemicals and Speciality Chemicals since last 26 years.
- The company is promoted by Late Mr. Parshottambhai Patel and Mr. Ketankumar Patel.
- Initially started with the business of Colors and pigments, gradually the company also entered into the businesses of Pigments, speciality chemicals, agro chemicals, raw materials and chemical intermediate like PNTOSA, DNSDA, DASDA (coming soon) and allied Products.
- The company has its business clients across the globe from African countries, Turkey, USA, Mexico, Columbia etc.
- The Company has its state of Art Facility including manufacturing unit by subsidiary in Dahej in the state of Gujarat.
- K.P International Private Limited is the Subsidiary Company of Kemistar Corporation Limited.



Company Overview

- ❑ The company currently has its registered office at Ahmedabad.
- ❑ The company vide its subsidiary company K.P. INTERNATIONAL PRIVATE LIMITED is having an industrial project at **GIDC Dahej**.
- ❑ The promoters, in order to expand its manufacturing capacities and thereby grow the business beyond the existing limits, have proposed to set up a **manufacturing plant** at the said place.
- ❑ Foreseeing the said project, the company has also acquired various **licenses** and **environmental clearances** for various chemical intermediates, pigments etc, proposed to be manufactured over the said facility.
- ❑ On account of project of expansion, company remains committed to its **long term plan and strategy**.

MANUFACTURING FACILITIES





Q3 Highlights Standalone Financials

(Amt in Lakhs)

	3rd Quarter (2021-22)	3rd Quarter (2020-21)	YoY %
Turnover	79.99	95.24	(16.01)
EBITDA	8.53	3.86	120.98
PAT	5.69	1.36	318.38
EPS	0.05	0.01	-



Q3 Highlights of Consolidated Financials

(Amt in Lakhs)

	3rd Quarter (2021-22)	3rd Quarter (2020-21)	YoY %
Turnover	235.10	302.43	(22.26)
EBITDA	25.94	28.34	(8.47)
PAT	11.01	13.52	(18.57)
EPS	0.10	0.13	-

Consolidated Financial Statement



(Amt in Lakhs)

Particulars	Quarter Ended		
	31.12.2021	31.12.2020	YoY
Revenue from Operations	234.51	299.88	(21.80)
Other Income	0.59	2.55	(76.86)
COGS	161.26	236.2	(31.73)
Expenses	47.9	37.89	26.42
EBITDA	25.94	28.34	-8.48
EBITDA Margin	11.06	9.45	-
Depreciation	12.54	13.41	(6.49)
EBIT	13.40	14.93	(10.26)
Taxes	2.39	1.42	-
PAT	11.01	13.52	(18.57)
PAT Margin	4.69	4.51	-

Q3 Key Highlights



Debt free Company



Expansion of
Production
Capacity



Consumer
Enlargement



Increase in
Export Revenue



Positive
EPS



KEMI STAR

SWOT Analysis

STRENGTHS

- Experienced Management
- Strong customer base in domestic market and export
- Skilled work force
- Environmental clearances.
- High standards of environment
- health and safety norms

S

WEAKNESSES

- High R & D Costs
- Lack of quality raw materials in domestic market, hence incurring expenses on import of raw materials.

W

- Shift of focus on India due to slow down in supply of chemical products in China due to new environmental policies.
- Competitive location of the manufacturing unit.

OPPORTUNITIES

O

- Unstable market
- Increased fuel charges
- Prices of petrochemicals
- Probability of environmental issues that may come up in the near future.

THREATS

T

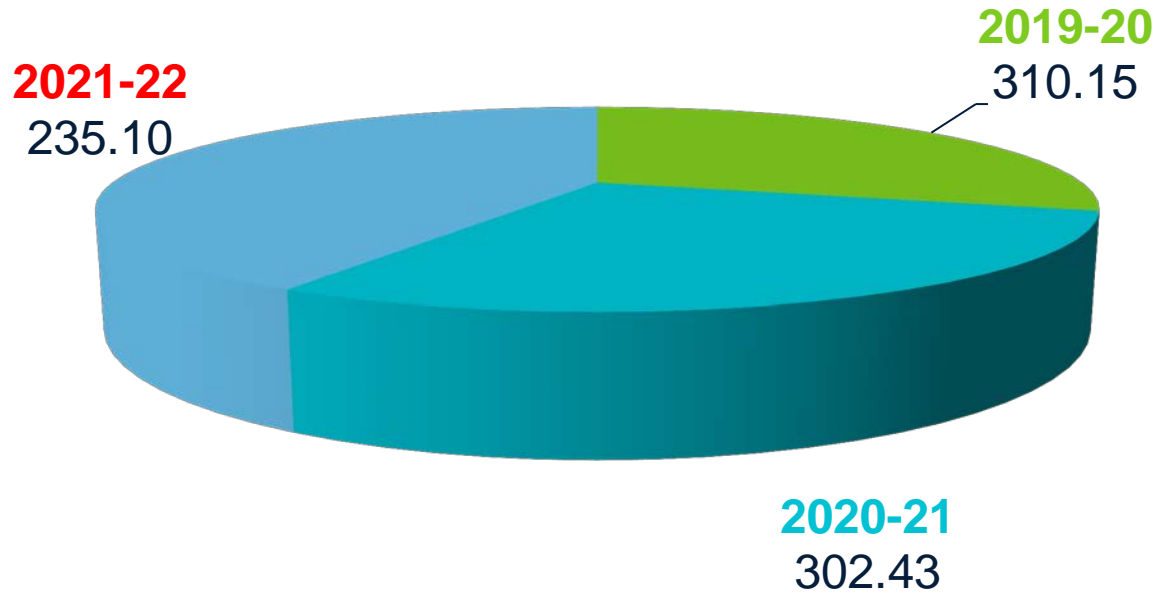


ONGOING PROJECT

- The Project is situated at Dahej, which is a state government promoted industrial area under the PCPIR scheme.
- The size of the acquired land is 27054 sq. mtrs.
- The benefit of having plant in such place is that, the units at Dahej Industrial Estate has locational benefit to manufacture certain chemicals in the entire state of Gujarat, manufacturing of such chemicals are prohibited at any other place except Dahej in Gujarat.
- The company has acquired environmental clearances for approx. 70 products
- Adequate affluent disposal system in Dahej will benefit the plant.
- Technical know how to undertake the operations at the plant of such size.
- Additional capacity of 1800 MTPA has been installed at the plant situated at Dahej in the Month of June-2021, which will contribute increment in sales revenue subject to setting up the production system and quantity.

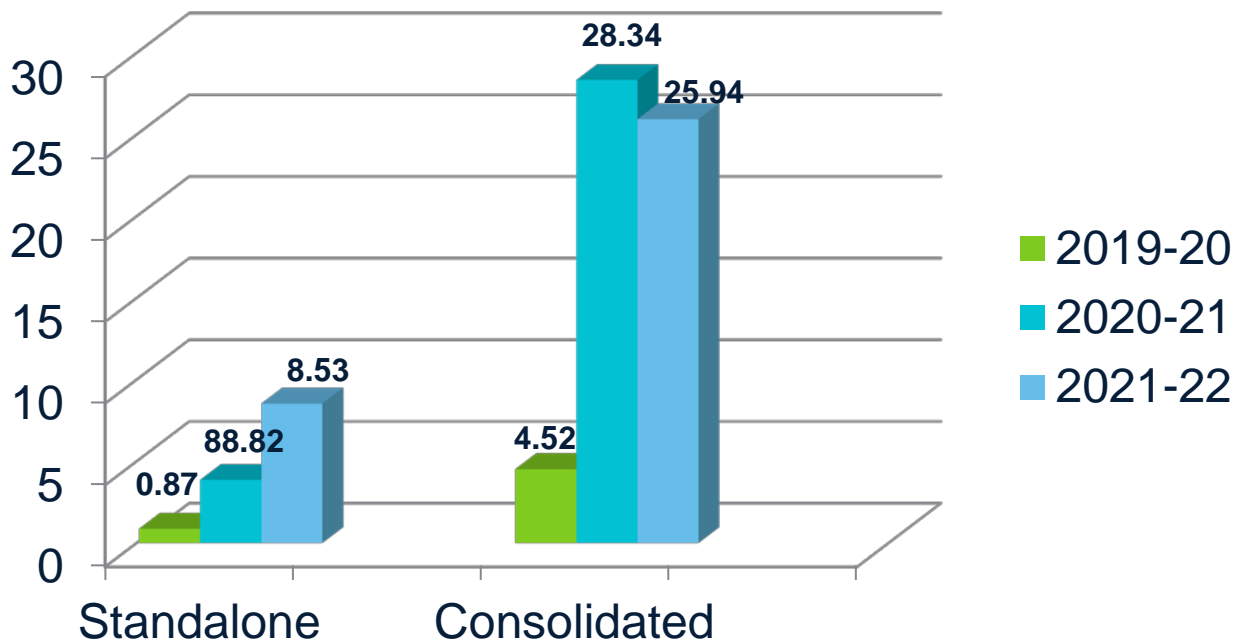


Total Revenue (in Lakhs) – Last 3 Quarters (Q3) (Consolidated)

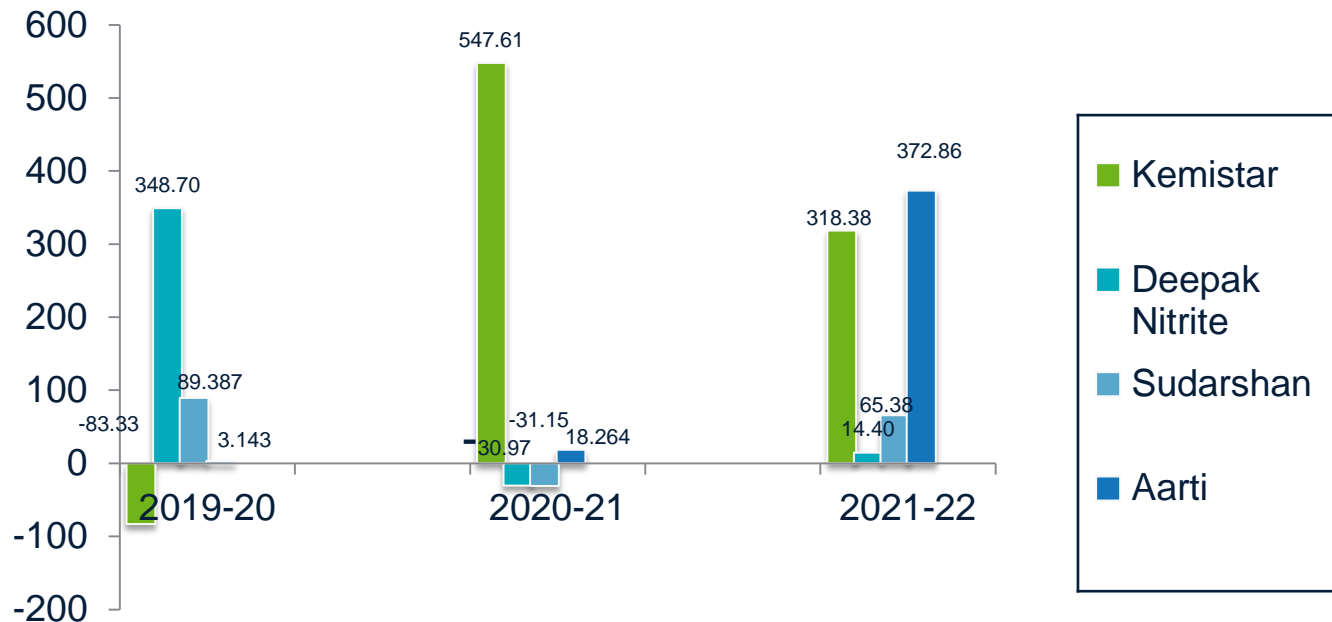




EARNINGS BEFORE INTEREST, TAX & DEPRECIATION (Q3) (In Lakhs)



Comparison with Peer Group (PAT Standalone –Growth Rate)





MAZDA



Bharat RASAYAN LIMITED



LIST OF CLIENTS



Kemistar Corporation Limited



Thanks!

Registered Office:

604, Manas Complex,
Jodhpur Cross Road,
Satellite, Ahmedabad – 380015.

For more information please visit

<http://www.kemistar.in/>